

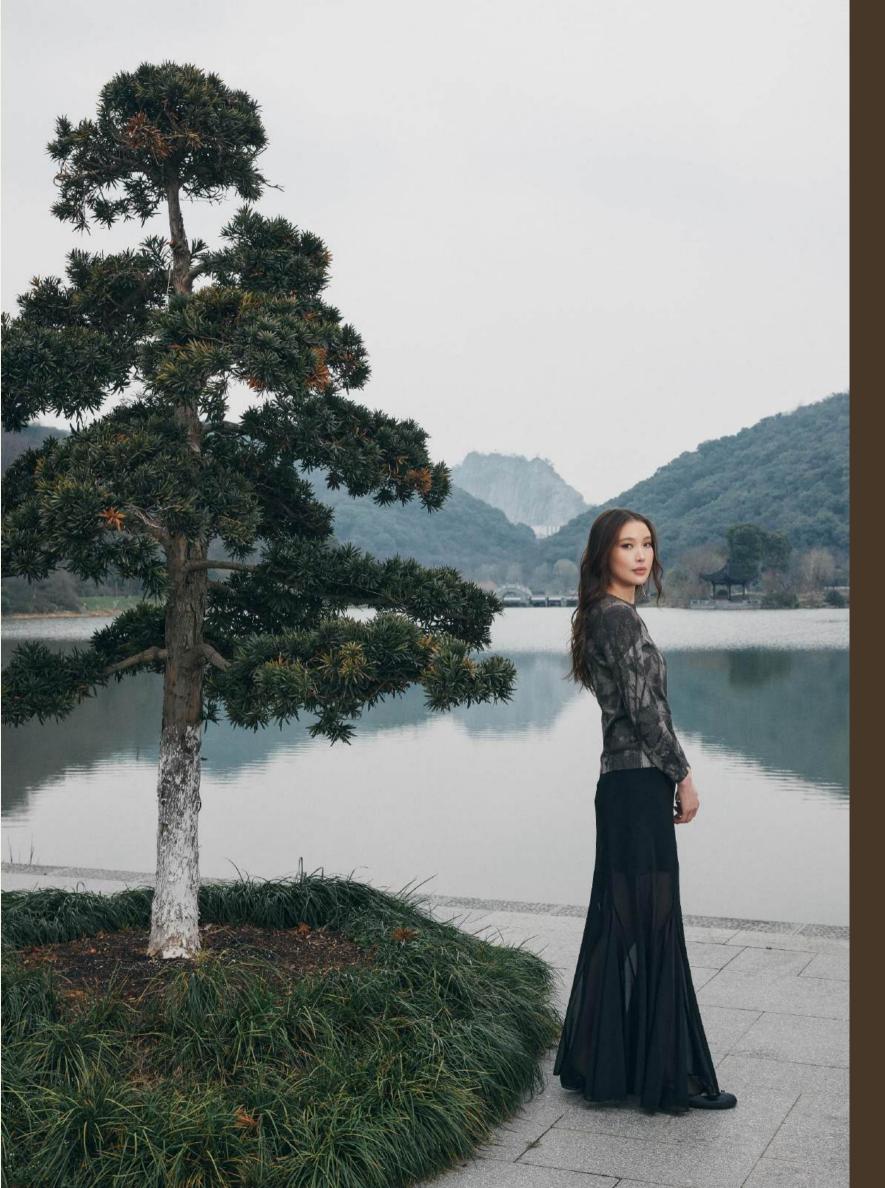
GOBIJOINT STOCK COMPANY HALF YEAR **OPERATIONAL REPORT 2025**

REPORTING PERIOD: 2025.01.01 - 06.30

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COMPANY OVERVIEW

COMPANY OVERVIEW



Gobi JSC is the first national company to produce goods made entirely from Mongolian cashmere, and it has now been operating successfully for **44** years.

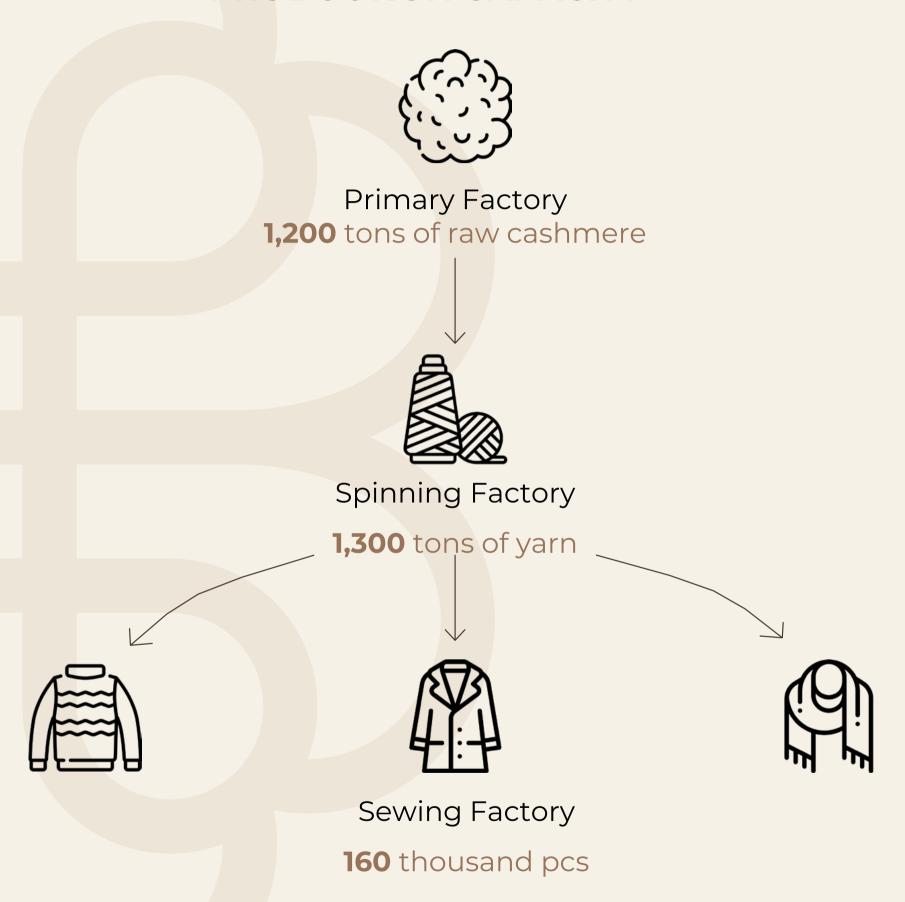
We combine centuries-old craftsmanship and heritage with modern, advanced manufacturing technologies to deliver comfortable and durable products to our customers.



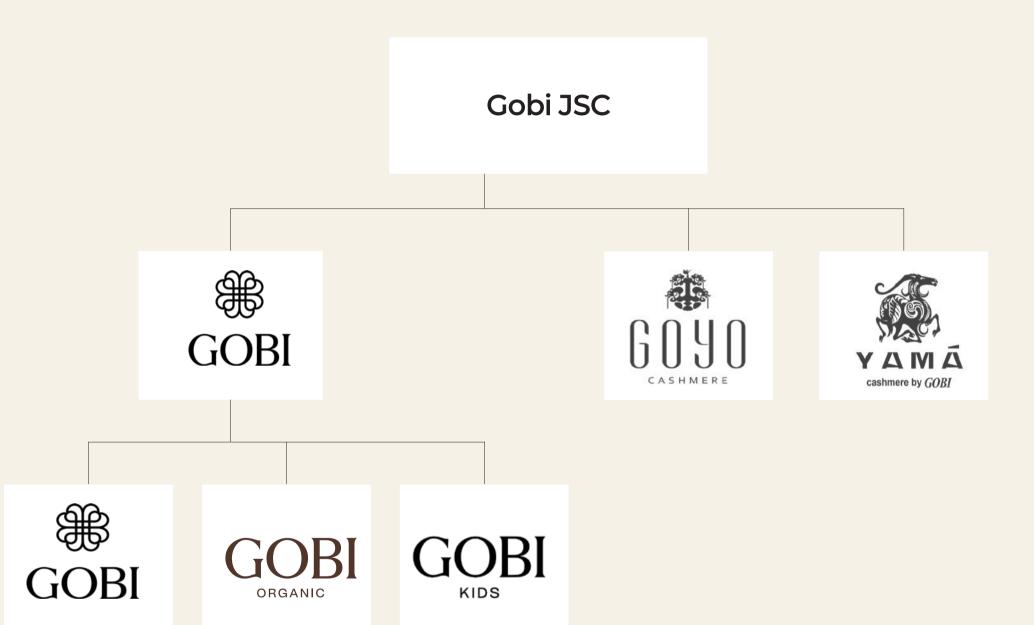
COMPANY OVERVIEW



PRODUCTION CAPACITY



BRAND ARCHITECTURE



Total of **2.5 million** pieces of final products per year

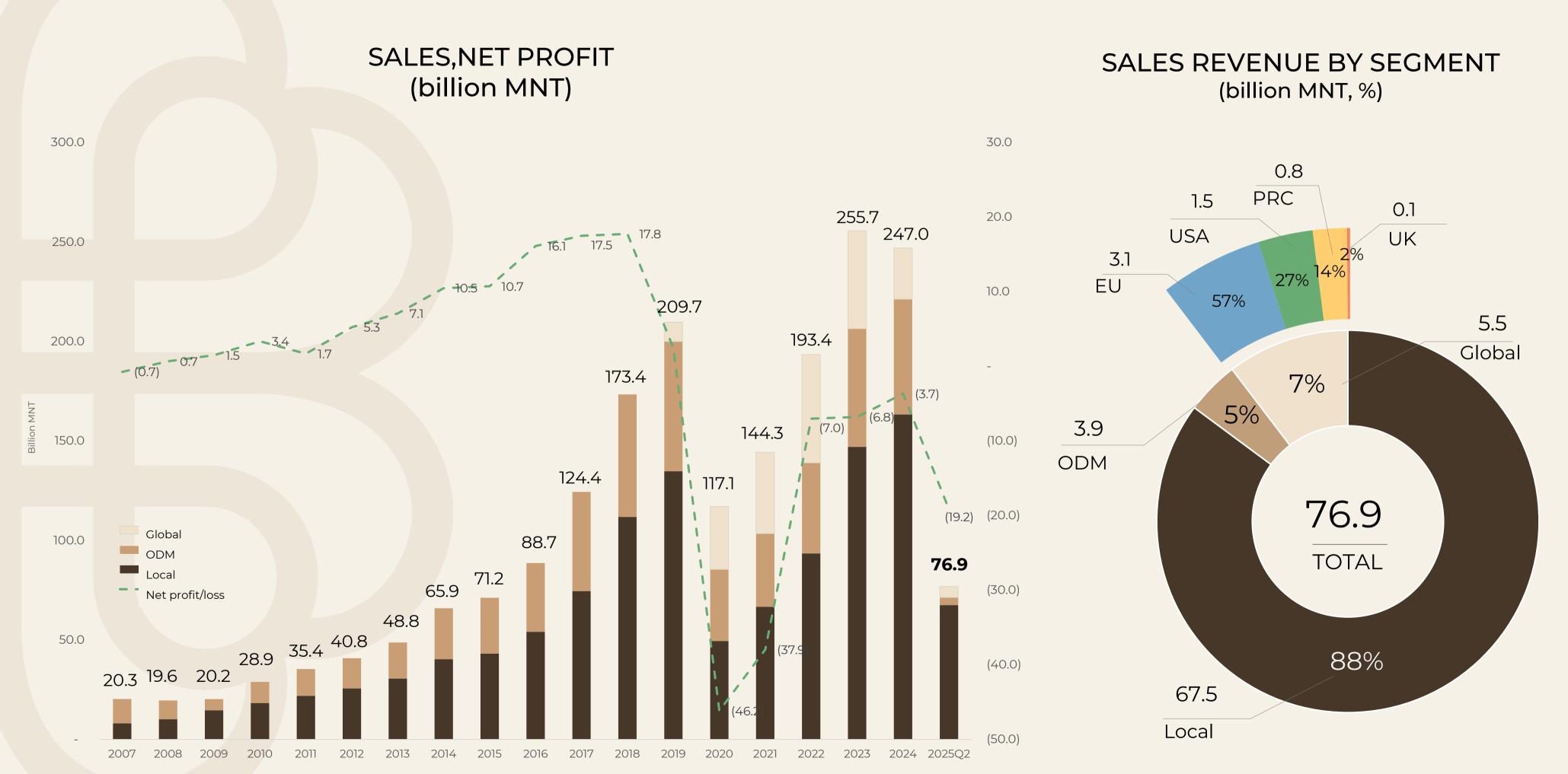




FINANCIAL RESULTS

SALES





FINANCIAL RESULTS



		2024.06.30	2025.06.30			
INDICATOR	Unit	Performance	Performance	from previou	from previous year	
		Periormance	Periorillance	Change	%	
SALES REVENUE	million MNT	76,094	76,911	817	1%	
Domestic Sales	million MNT	52,999	67,514	14,515	27%	
ODM Sales	million MNT	16,822	3,903	(12,919)	-77%	
Global Sales	million MNT	6,273	5,494	(779)	-12%	
Jnits Sold	thousand pcs	308	283	(26)	-8%	
Cost of Goods Sold	million MNT	42,300	41,409	(891)	-2 %	
Gross Profit	million MNT	33,794	35,503	1,709	5%	
Gross Profit Margin	percentage	44%	46%		2%	
Operating Expenses	million MNT	31,934	36,175	4,241	13%	
Operating Profit	million MNT	1,860	(672)	(2,532)	-136%	
Operating Profit Margin	percentage	2%	-1%		-3%	
Non-operating Income (Expense)	million MNT	(74)	(1,281)	(1,207)	-1631%	
inance Costs	million MNT	15,275	15,850	574	4%	
Profit (Loss) Before Tax	million MNT	(13,489)	(17,802)	(4,313)	-32%	
Net Profit	million MNT	(14,152)	(19,171)	(5,019)	-35%	
Net Profit Margin	percentage	-19%	-25%		-6%	
PRODUCTION	thousand pcs	531	488	(43)	-8%	
Knit Products	thousand pcs	343	313	(30)	-9%	
Woven Products	thousand pcs	172	160	(12)	-7%	
Sewn Products	thousand pcs	16	15	(1)	-6%	
Coats	thousand pcs	8	10	2	20%	
Blazers	thousand pcs	3	1	(2)	-61%	
arn	tons	112	93	(19)	-17%	
NUMBER OF EMPLOYEES	persons	1,703	1,482	(221)	-13%	
Revenue per Employee	million MNT	45	52	7	16%	
NVESTMENT	million MNT	15,007	958	(14,049)	-94%	
otal Liabilities	million MNT	370,892	388,730	17,837	5%	
Bank Loans	million MNT	324,071	311,133	(12,938)	-4%	
otal Assets	million MNT	360,337	356,477	(3,860)	-1%	
Inventory	million MNT	181,945	178,380	(3,565)	-2%	
Marketing	million MNT	3,847	3,174	(673)	-17%	
Global marketing	million MNT	2,502	2,334	(168)	-7%	

FINANCING INFORMATION

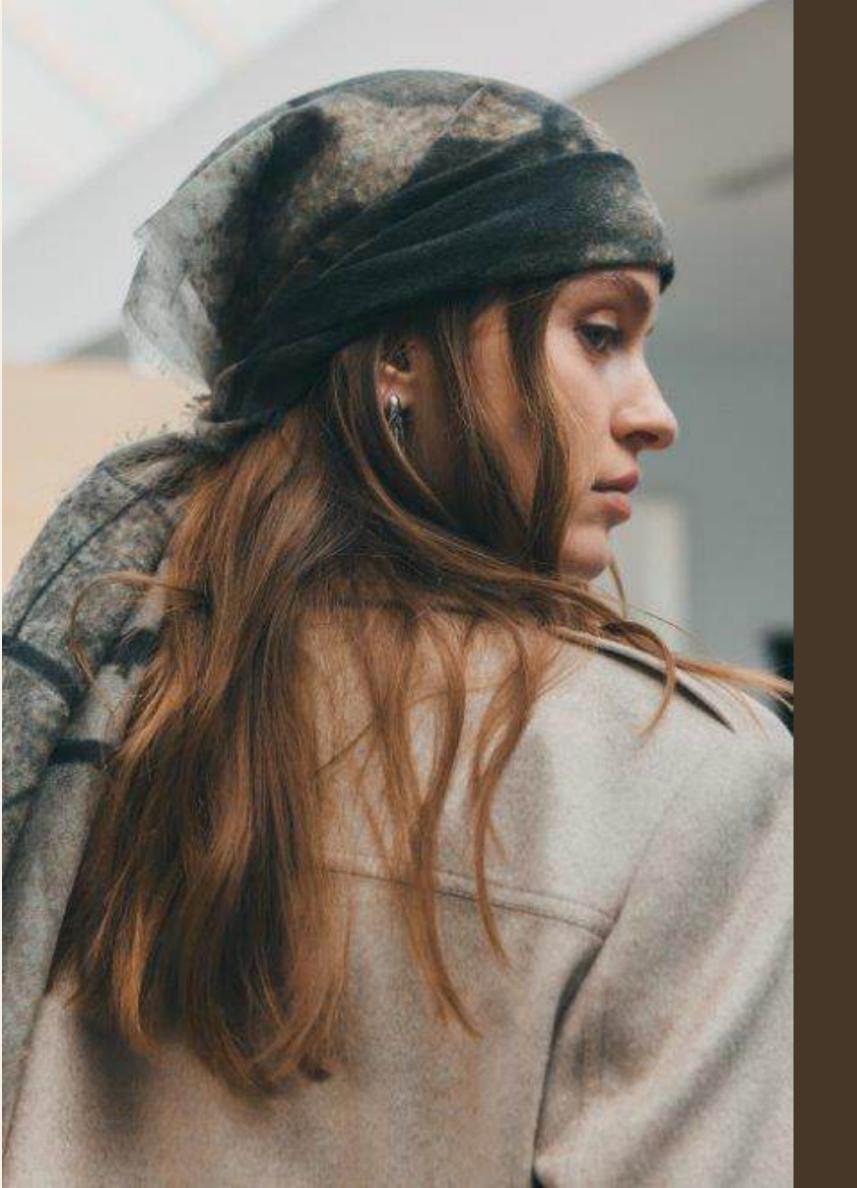


Financier	Curronov	Maturity		2024	.06.30	2025.0	6.30
Filialiciei	Currency	Maturity	(,000	Currency)	('000 Currency)	('000 Currency)	('000 Currency)
Bank Loans							
Golomt Bank (Long-term Loan)	MNT	2025		_	8,333,333	-	_
Golomt Bank (Long-term Loan)	MNT	2027			-	-	17,700,000
Golomt Bank (Credit Line)	MNT	2026		_	37,930,000	_	48,787,000
Golomt Bank (Credit Line)	USD	2026	\$	1,121	3,791,418	-	_
Golomt Bank (Short-term Loan)	MNT	2025		_	9,500,000	_	_
Golomt Bank (Short-term Loan)	MNT	2027		_	_	_	29,900,000
Khan Bank (Credit Line)	MNT	2025		_	5,600,000	_	_
Khan Bank (Credit Line)	USD	2025	\$	5,013	16,949,204	_	_
Khan Bank (Short-term Loan)	MNT	2027		_	_	-	6,000,000
XacBank (Credit Line)	MNT	2026		_	-	-	40,000,000
XacBank (Credit Line)	USD	2026	\$	11,840	40,031,632	_	_
XacBank (Long-term Loan)	MNT	2027		-	-	-	12,000,000
XacBank (Short-term Loan)	MNT	2025		_	10,000,000	_	_
Asian Development Bank (ADB)	USD	2026	\$	12,000	40,572,600	\$ 7,200	25,781,112
Asian Development Bank (ADB)	USD	2026	\$	18,000	60,858,900	\$ 10,800	38,671,668
International Investment Bank (IIB)	EUR	2027	€	14,000	50,600,760	€ 14,000	58,732,240
International Investment Bank (IIB)	EUR	2027	€	8,000	28,914,720	€ 8,000	33,561,280
Total Bank Loans					313,082,567		311,133,300
Bond Financing				-			
Bond (Short-term Loan) *	USD	2025	\$	3,250	10,988,413	_	_
Total Financing					324,070,980		311,133,300

^{*} Within the framework of the "Gobi Bond 2" financing initiative, Gobi JSC received approval on April 23, 2024, from the relevant authority to issue a closed offering bond amounting to USD 16,800,000, with a term of 12 months and an annual coupon rate of 8.5%. As of March 31, 2025, a total of USD 3,250,000 in bonds had been raised from investors.

MongolBank Rate /MNT/

	_	
	2024.06.30	2025.06.30
USD	3,381.05	3,580.71
EUR	3,614.34	4,195.16





GOBI IN THE FIRST HALF OF 2025

DESIGN DEVELOPMENT



IN THE FIRST HALF OF 2025, we delivered to our customers:

- 1 main, 5 capsule collections;
- 5 new product types.

Collections and products delivered to customers in the first half of 2025:



TSAGAAN SAR CAPSULE COLLECTION



CREATIVE VISIONS SS25
COLLECTION



CashmereTECH NEW DESIGN



Cashmere Insole NEW PRODUCT



VALENTINE 2025 CAPSULE COLLECTION



Cashmere Denim Jacket CAPSULE COLLECTION



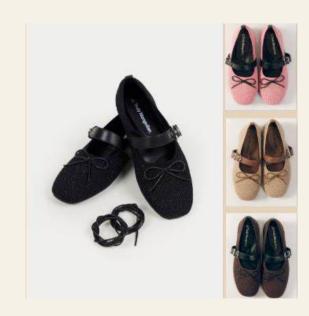
Shawl NEW DESIGN



SILK 25 CAPSULE COLLECTION



3D NEW 25 CAPSULE COLLECTION



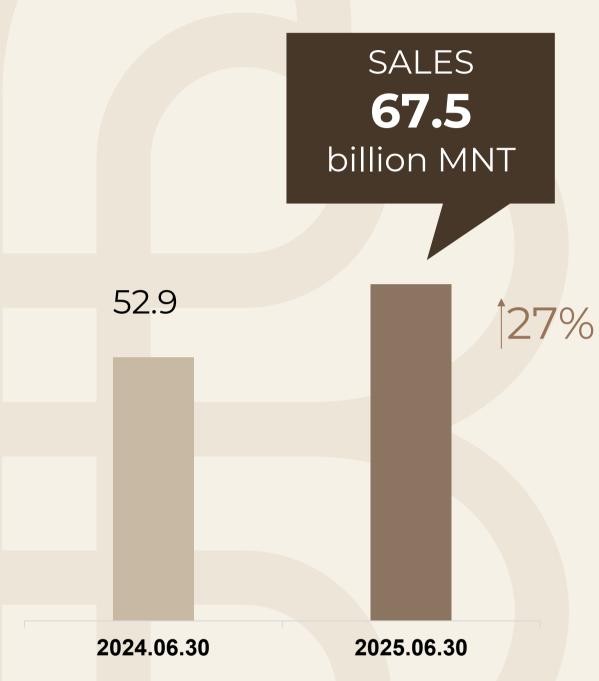
CASHMERE SHOES
BUCKLE STRAP BALLERINA
NEW PRODUCT



CASHMERE SHOES WOMAN'S FLAT NEW PRODUCT

DOMESTIC MARKET





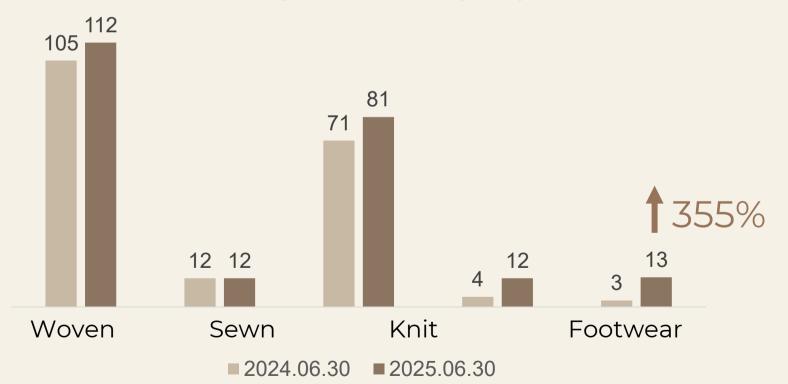
In the first half of 2025, domestic market sales reached MNT 67.5 billion, representing a 27% increase compared to the same period of the previous year.

SALES COMPOSITION



In terms of structure, tourist sales accounted for 30% of domestic sales by value.

GOODS SOLD (thousand pcs)



By product category, footwear sales increased by 355% year-on-year.

DOMESTIC MARKET









Opened a new GOBI brand store at Chinggis Khaan International Airport in March 2025. Hosted a seasonal tourism launch event and fashion show, welcoming 251 attendees including tour guides, drivers, and tour operators. The event introduced collaboration opportunities and shared essential company updates.

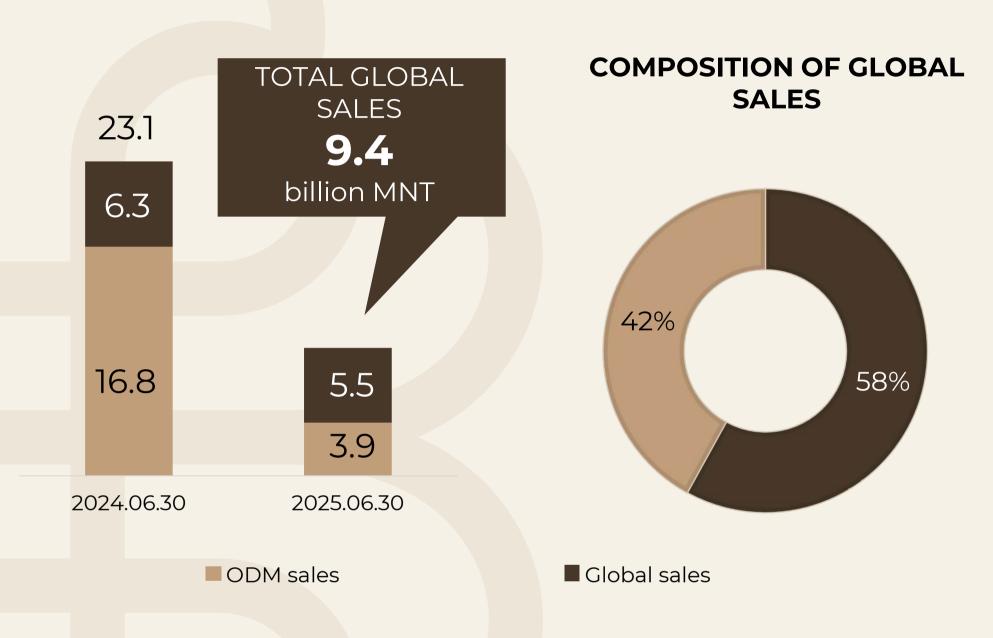
"Ази-Номхон далайн бүсийн чуулган Монгол Тэмүүлэл" НУТББ-тай хамтран ажиллах гэрээ байгуулж, тус арга хэмжээнд Платинум спонсроор ивээн тэтгэн 5,000 гишүүдэд ГОВЬ-ийг танилцуулан, JCI -тай хамтарсан маркетинг хийв.



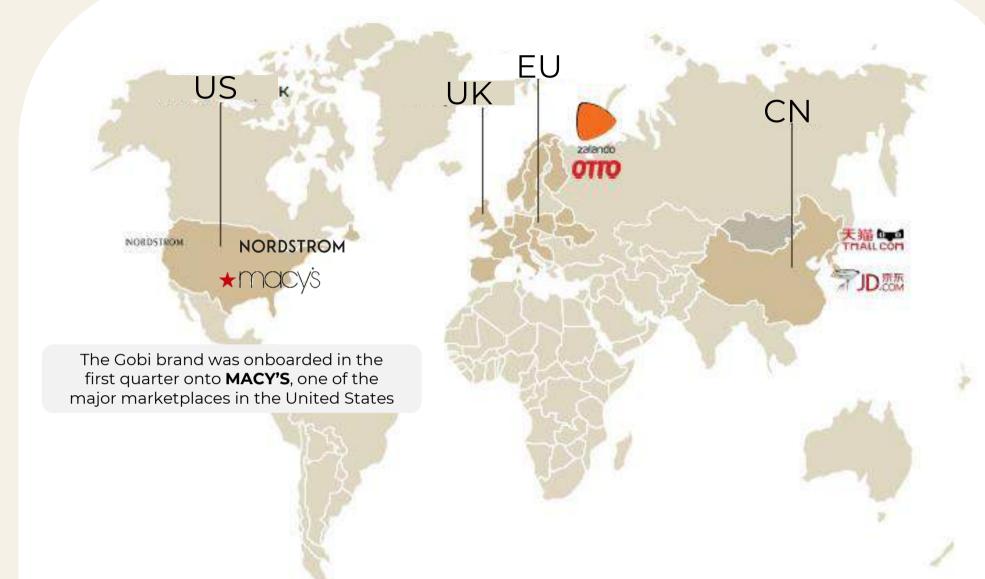


GLOBAL MARKET





In the first half of 2025, total sales in international markets amounted to MNT 9.4 billion, of which 42% was export sales and 58% was overseas retail sales.



WEBSITE

FU

- www.gobicashmere.com
- www.gobicashmere.com/DE
- www.gobicashmere.com/FR
- www.gobicashmere.com/PL

UK

• www.gobicashmere.com/UK

US

• www.gobicashmere.com/US

CN

• <u>www.gobicashmere.CN</u>

PLATFORM

=[]

- Zalando: DE, AU, FR, SW
- OTTO: DE

US

- Nordstrom
- Macy's

CN

TMALL

BRANCH STORES

DE

- Berlin
- Düsseldorf

GLOBAL MARKET



COLLABORATION



Since 2023, Gobi has collaborated with SEO (Search Engine Optimization) firms to enhance organic brand search visibility internationally.

2025 оны эхний хагас жилд:

60,000+ Characters бүхий text хэлбэрийн контент шинээр оруулсан

25+ Онлайн уулзалт, хурлуудыг зохион байгуулсан 50+
Таsk-ууд болон сайжруулалтыг вебсайтууд дээр оруулсан

+29.1% Органик хандалтын өсөлт

GOBI** M-Force

M-Force is a Japanese marketing solutions company founded in 2019 by a team of experts led by Kazuki Nishiguchi. The company specializes in consumer insights, strategic planning, and performance measurement, offering a cloud-based tool called "**9 segs**," which has brought innovation to the marketing research industry.

Since February 2025, we have been collaborating with M-Force to launch our strategic approach targeting nine consumer segments in the US market. This initiative aims to deepen our understanding and engagement with consumer insights and emotions.

GLOBAL MARKET



COLLABORATION



Since 2020, Gobi JSC has been working with Google Ads and Meta Ads (Facebook, Instagram) in the international sales markets, implementing phased measures focused on enhancing brand search visibility.

In the first half of 2025:

23,900K+

advertisement impressions delivered

448K+

advertisement clicks generated

20+

online meetings held

+172%

increase in CTR



Salesforce, a world-leading CRM platform, has been a partner since 2022, supporting Gobi's email marketing operations by enabling customer data management and marketing campaign implementation. Enhancements were made to email automation and newsletter templates.

In the first half of 2025:

5,000,000+
emails sent to customers

200+

200+ marketing email campaigns conducted

+11.2%

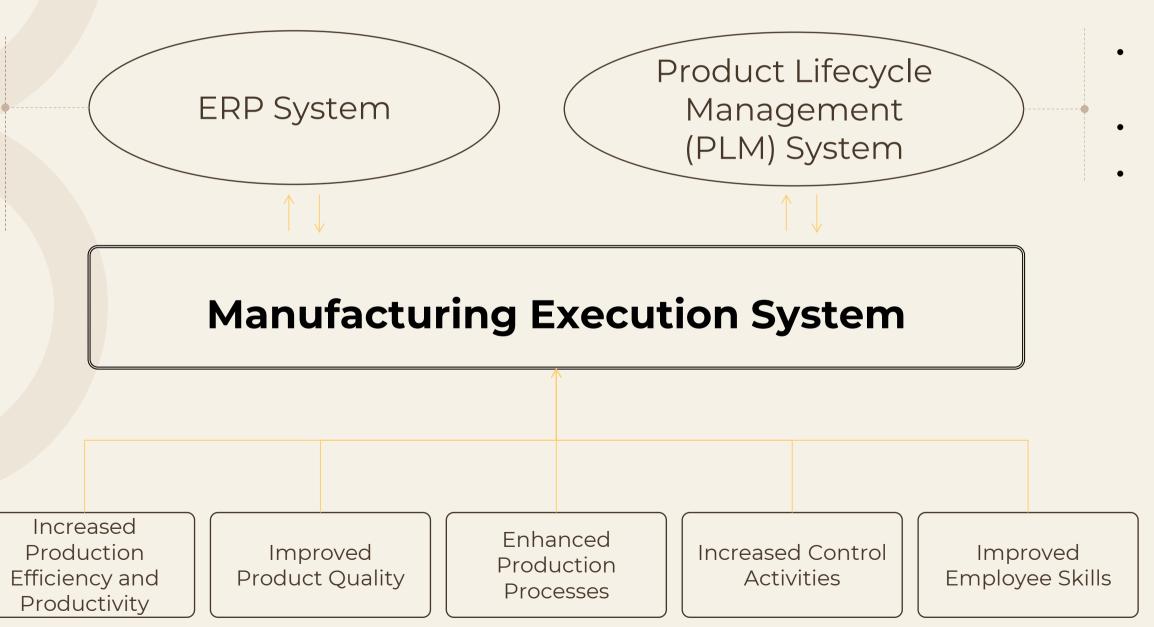
+11.2% increase in email-generated sales compared to 2024 (US market)

PROGRAMM DEVELOPMENT, DIGITAL TRANSFORMATION

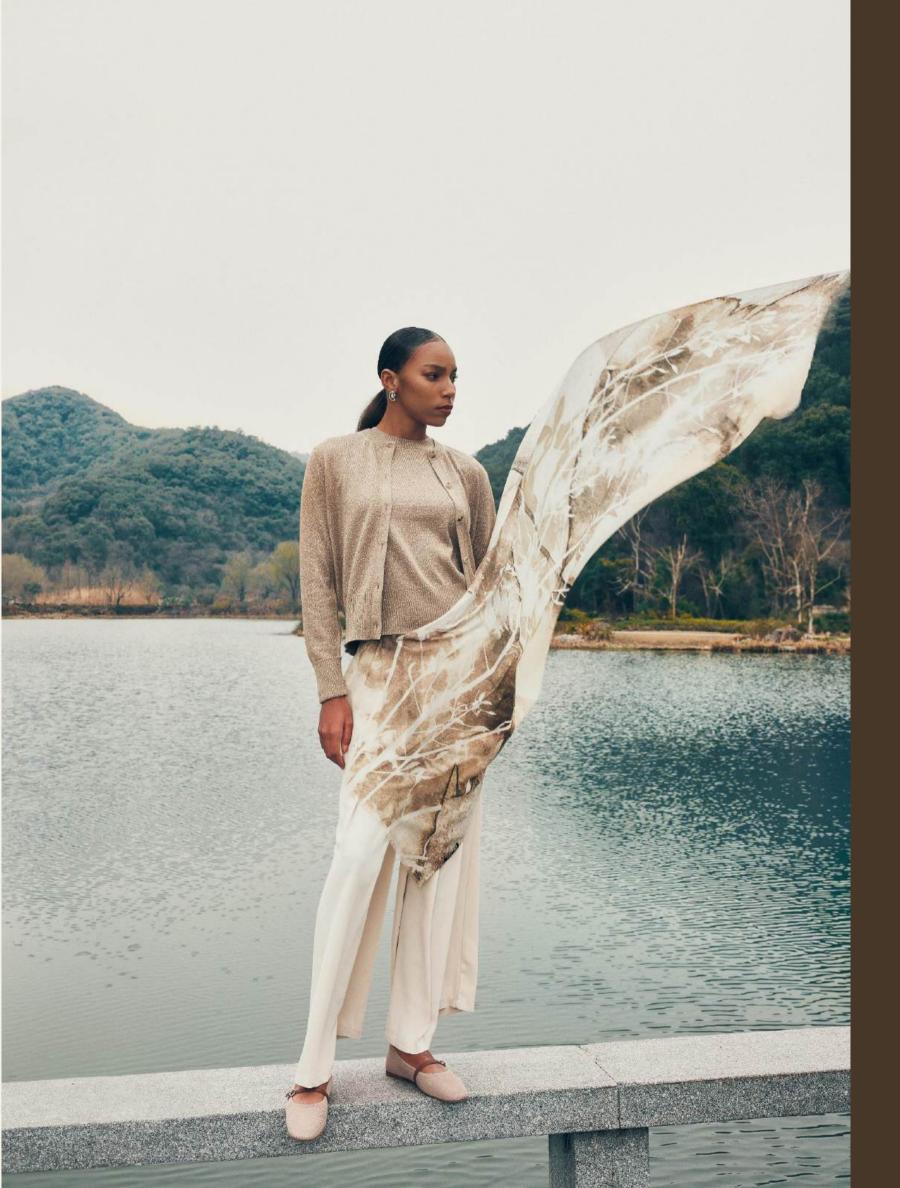


The company has expanded its system upgrade efforts, starting preparations for the implementation of the INA-Manufacturing Execution System (MES) in July 2024. From **January 2025**, the system has been successfully implemented and is now in use according to the plan.

- Improved financial management
- Increased operational efficiency
- Risk management
- Realistic analysis
- Integrated processes



- Shortened time to market for products
- Enhanced product development
- Creation of historical archives for designs





ENVIRONMENT, SOCIETY, GOVERNANCE (ESG)

SUSTAINABLE DEVELOPMENT MANAGEMENT





2024 Environmental, Social and Governance (ESG) Report was prepared and submitted to the Mongolian Stock Exchange.

ADB BNV

Agreement granted by the Asian Development

Bank (ADB), the Company's key performance

indicators (KPIs) were successfully verified by

Under

Sustainability-Linked

Loan



Collaborated with a research team from Columbia University conducting a study on the role and impact of the cashmere sector in the Mongolian economy.



Approved the Medium-Term Implementation for the *Sustainable* (2025–2029) Development Strategy, including the Climate Change, accompanying Social



Joined and began collaborating with the ToC Business Professional Council, established to develop and strengthen relevant sectoral standards and reporting practices among ToS Federation member enterprises.







Participated in a media day jointly organized by the ADB, the Economic Journalists' Club, and the Journalists for Sustainable Development Club, sharing the current status of sustainability in the wool and cashmere sector and at Gobi JSC, as well as the Company's experience collaborating with the ADB in this area.





ENVIRONMENT















ENVIRONMENT





Gobi JSC, representing the light industry sector, participated in a study conducted by JICA on Mongolia's energy situation, aimed at achieving a proper balance between energy supply and the reduction of carbon emissions.



Additionally, events were held to introduce the operations and technology of Gobi JSC's newly constructed Wastewater Treatment Plant to experts from JICA and the Ulaanbaatar Sewerage and Water Utility.



The Company's energy-saving activities were evaluated as "Good" based on the 2024 performance results of obligated consumers under the Law on Energy.



"The Industrial Wastewater Pre-Treatment Plant Project is progressing with 91% completion. The project design was reviewed and approved by the Construction Development Center and the relevant state authorities.



To implement ISO 14001, reduce environmental impact from operations, and monitor associated risks, environmental inspections were conducted across all factories and business units.

MNS 4943:2015

MNS 6734:2018

During the testing and commissioning phase of the treatment plant, operations are being carried out in compliance with standards MNS 4943:2015 'Requirements for Wastewater Discharged into the Environment' and MNS 6734:2018 'Requirements for Treated Wastewater for Reuse'."



In collaboration with the Ministry of Environment and Tourism, and the Capital City Environmental Office, workshops and study visits were organized for wool, cashmere, and leather processing factories, focusing on environmental management, legal compliance, and chemical management.





SOCIETY























SOCIETY



Within the framework of the "Sustainable Cashmere Tri-Party Project," cashmere samples for 2025 were collected in advance, and cashmere procurement activities were conducted in Jinst Soum, Bayankhongor Province, and Ikh-Uul Soum, Khuvsgul Province. A total of 5,075 kg of cashmere was purchased during these activities. Additionally, pasture management training was provided to 117 herders across the two provinces.



Through collaborative efforts with stakeholders, and to support the equal participation of persons with intellectual disabilities in sports, Gobi JSC sponsored and provided products to the Mongolian team participating in the Special Olympics International Games.



As part of the "Pasture Solutions" project, implemented with technical assistance from the Asian Development Bank, meetings were held with herders and local residents in Bayankhongor and Khuvsgul Provinces to communicate the project's objectives and gather their feedback on sustainable pasture management.



OCCUPATIONAL HYGIENE AND SAFETY



LTI Rate - 0.0%

Ажлын байрны шалтгаант **хөдөлмөрийн чадвар алдалт үүсээгүй.**



In February 2025, in collaboration with the Traditional Medicine Center, Gobi JSC's Trade Union organized non-drug treatments for employees requiring medical care. As part of this initiative, 60 employees were admitted to Ulaanbaatar Sanatorium for health improvement and strengthening.



On March 27, a successful emergency drill was conducted to practice responding to disaster alerts.



To protect the lives and health of employees, regular monitoring of the factory environment is carried out, including chemical control, high-risk operations control, daily monitoring, and fire and equipment safety checks.



In March, a "Vitamin Campaign" was organized to support employee health and prevent illnesses.

1,548,000 person-hours

Үйлдвэрлэлийн осол бүртгэгдээгүй буюу 1.5 сая хүн/цаг аюулгүй ажиллав.



On May 6, 10 specialized employees of Gobi JSC participated in a forest and steppe fire prevention and firefighting drill.



To prevent potential fire hazards and to practice response measures in real-life scenarios, training sessions were organized, covering a total of 66 employees in theoretical sessions and 41 employees in practical sessions (counting some employees more than once).



For the first time, the Occupational Health and Safety Division successfully conducted the "OHS Training for All Employees" using its own internal resources. A total of 1,339 employees participated, accounting for 10,712 person-hours, achieving an 88% completion rate.



To protect employees who work directly with raw cashmere from tick-borne encephalitis infection, 22 employees were covered with both the first and second doses, 33 employees with only the first dose, 23 employees with only the second dose, and 5 employees with the third dose.

HUMAN RESOURCES



Total Number of Employees







1,482

Male **- 30**% Total: **451**

Female - **70%** Total: **1031**

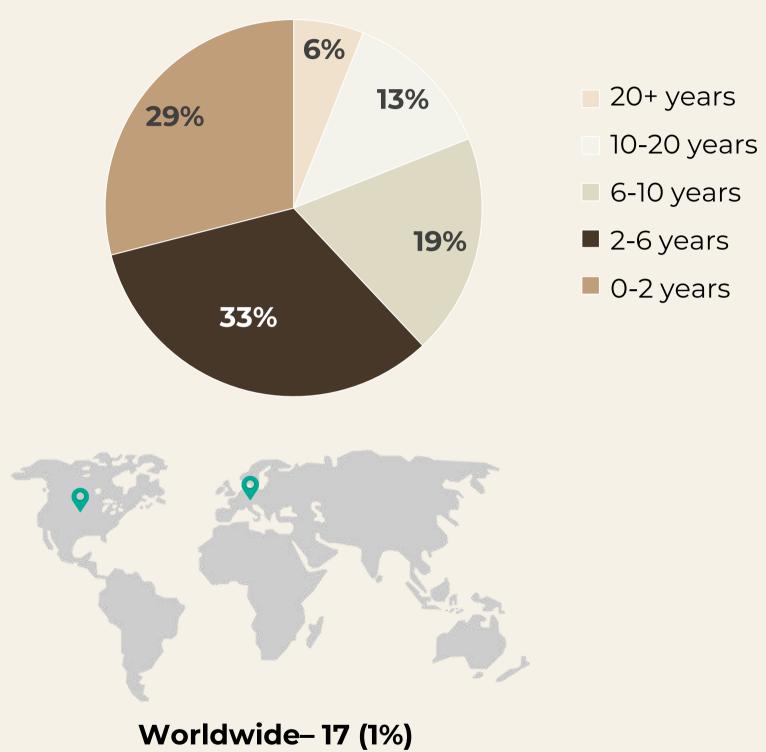
By Location:



Mongolia - 1,471 (99%)

- Ulaanbaatar **1,462**
- Darkhan 3

By Years of Service:



- USA 1
- EU **16**

HUMAN RESOURCES



TRAINING DEVELOPMENT

TRAINING HOURS PER EMPLOYEE



0.65 person-hours

TOTAL TRAINING EXPENDITURE



53.6 million MNT

NUMBER OF TRAINING SESSIONS

80

NUMBER OF EMPLOYEES TRAINED

1,931 /duplicated/

Overseas Training

External Training

Internal Training

Scholarship

Number of Trainings: 1

Number of Employees: 2

• Expenses: 20.3 million MNT

Number of Trainings: 16

Number of Employees: 447

• Expenses: 17 million MNT

Number of Trainings: 63

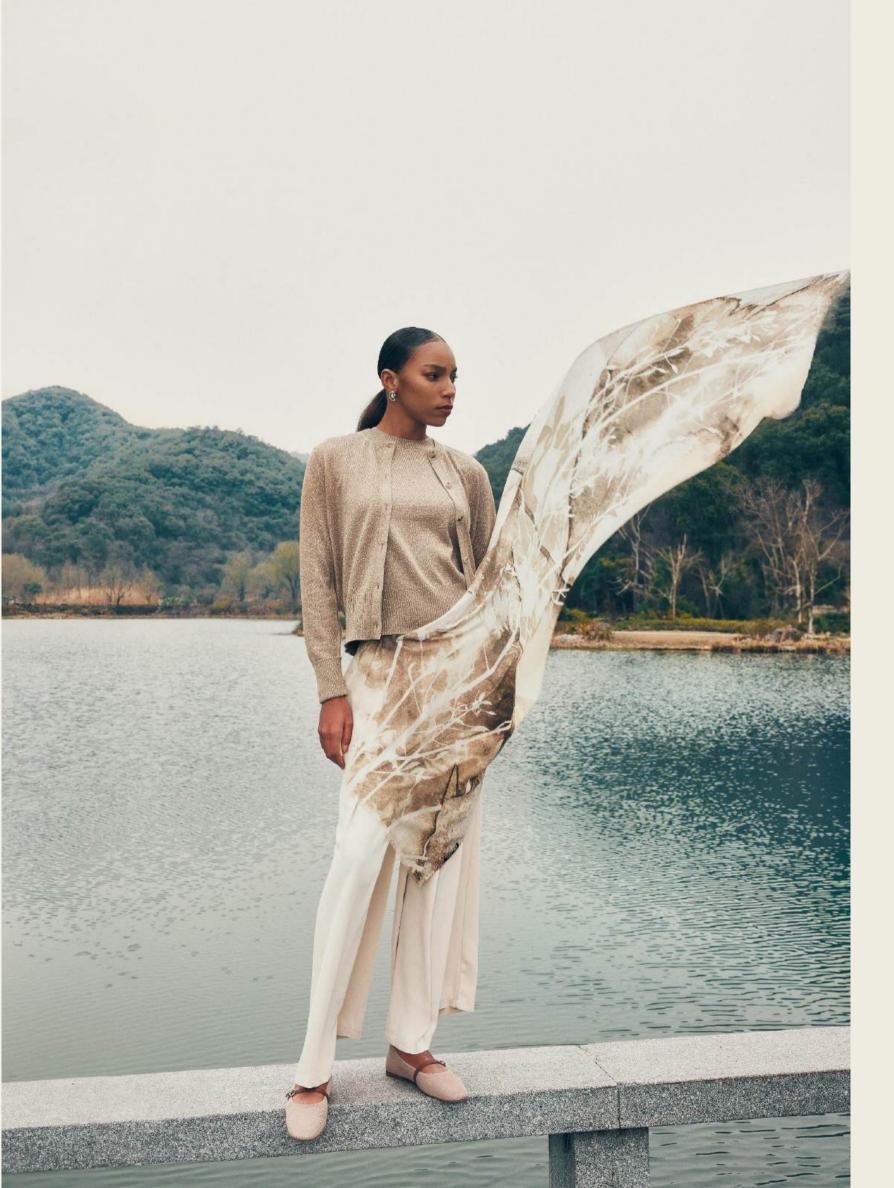
Number of Employees: 1,477

Expenses: 0 MNT

Bachelor's Degree Program (4 years)

Number of Employees: 5

• Expenses: 16.3 MNT





CORPORATE GOVERNANCE









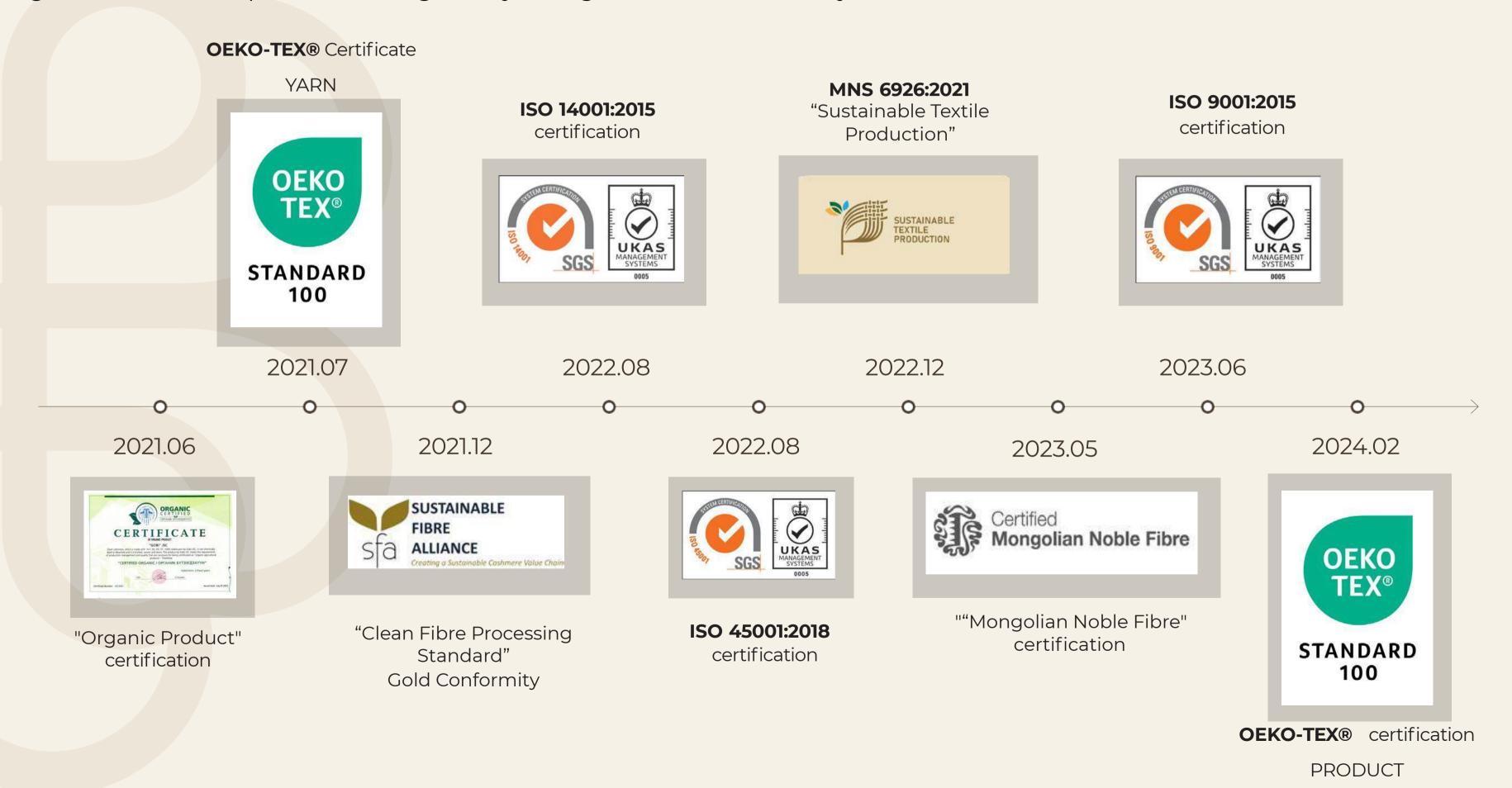




SYSTEM MANAGEMENT



We continuously enhance our management systems to meet both Mongolian and international standards, ensuring our Mongolian cashmere products are globally recognized and valued by consumers.



SYSTEM MANAGEMENT



Integrated Management System



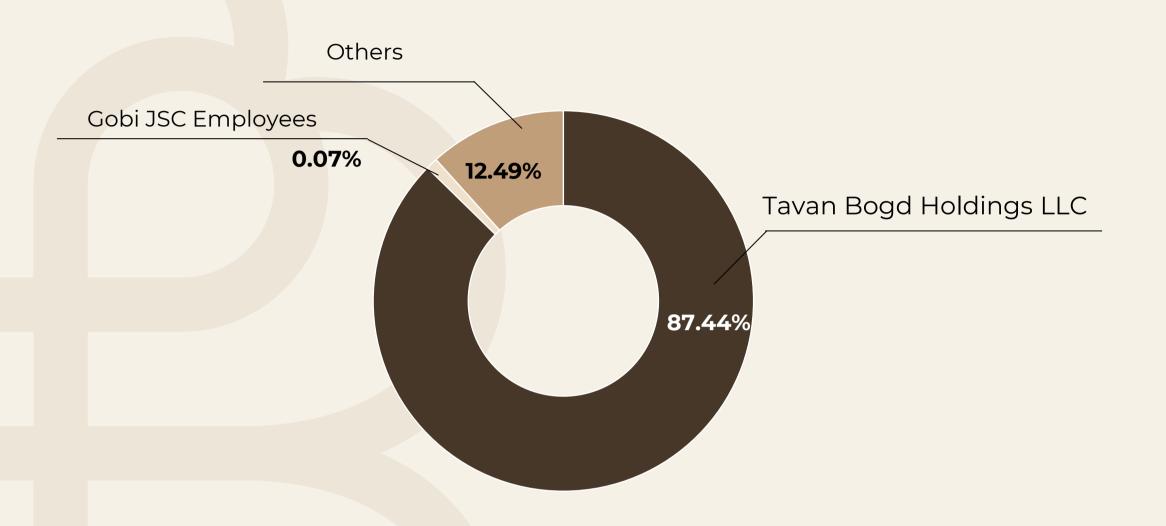
In the process of renewing the international "OEKO-TEX STANDARD 100" certification for finished products, we are compiling the necessary documentation and information, and sending samples for testing to include **knitted**, **woven**, **and sewn** products.



5-р сард **ISO9001:2015** стандартын магадлан аудитад амжилттай тэнцэв. Магадлан аудитын үр дүнгээр **1 үл тохирол болон 6 сайжруулах боломж** илэрсэн бөгөөд залруулах арга хэмжээний төлөвлөлт боловсруулан ажиллаж байна.

SHAREHOLDING STRUCTURE





TOTAL NUMBER OF ISSUED SHARES

780,112,500

TOTAL NUMBER OF SHAREHOLDERS

25,416

As of June 30, 2025

SIGNIFICANT SHAREHOLDERS

	2024.12.	31	2025.06.30	
Shareholder Name	Number of Shares	Ownership Percentage	Number of Shares	Ownership Percentage
Tavan Bogd Holdings LLC	681,267,736	87.33%	682,096,188	87.44%

No changes occurred in the composition of the influential shareholder during the reporting period.

туз-ийн гишүүд





Ts.BAATARSAIKHAN

Chairman

President of Tavan Bogd Group



B.AMARSAIKHAN

CEO of Gobi JSC



D.GERELMAA

Chair of Nomination committee, Risk and audit committee member

Professor of Business Administration Department, UFE



A.JARGALMAA

Chair of Risk and audit committee,
Remuneration committee member

GAPE, ACCA Senior Lecturer and Program Leader, GAPE academy



B.ORGIL

Remuneration committee member

CFO of Tavan Bogd Holdings LLC



Ts.ORGILBOLD

CEO of Gobi Cashmere Europe LLC



D.KHULAN

Nomination committee member

Chairwoman of Tavan Bogd Group



D.KHURELBAATAR

Chair of Remuneration committee Nomination committee member



B.TSEENYAM

Risk and audit committee member

Deputy Director of Internal Audit Tavan Bogd Holdings LLC

CHANGES IN THE COMPOSITION OF THE BOARD

At the 2025 Annual General Meeting of Shareholders, the composition of the Board of Directors was selected and appointed.

EXECUTIVE TEAM





CHIEF EXECUTIVE OFFICER

B.AMARSAIKHAN



DEPUTY CEO &
EXECUTIVE VP:
DESIGN AND
PRODUCTION
B.BOLORMAA



CHIEF
FINANCIAL
OFFICER

B.KHANGALAN



CHIEF GLOBAL SALES OFFICER

G.ANUDARI



CHIEF DOMESTIC SALES OFFICER **B.BILGUUNJAV**



CHIEF IT OFFICER

B.ERDENE



CHIEF HR
OFFICER

T.ICHINKHORLOO



DIRECTOR OF ACCOUNTING DEPARTMENT

D.SODGEREL



DIRECTOR OF
DESIGN
DEVELOPMENT
DEPARTMENT

A.UCHRAL



DIRECTOR OF COMPLIANCE DEPARTMENT

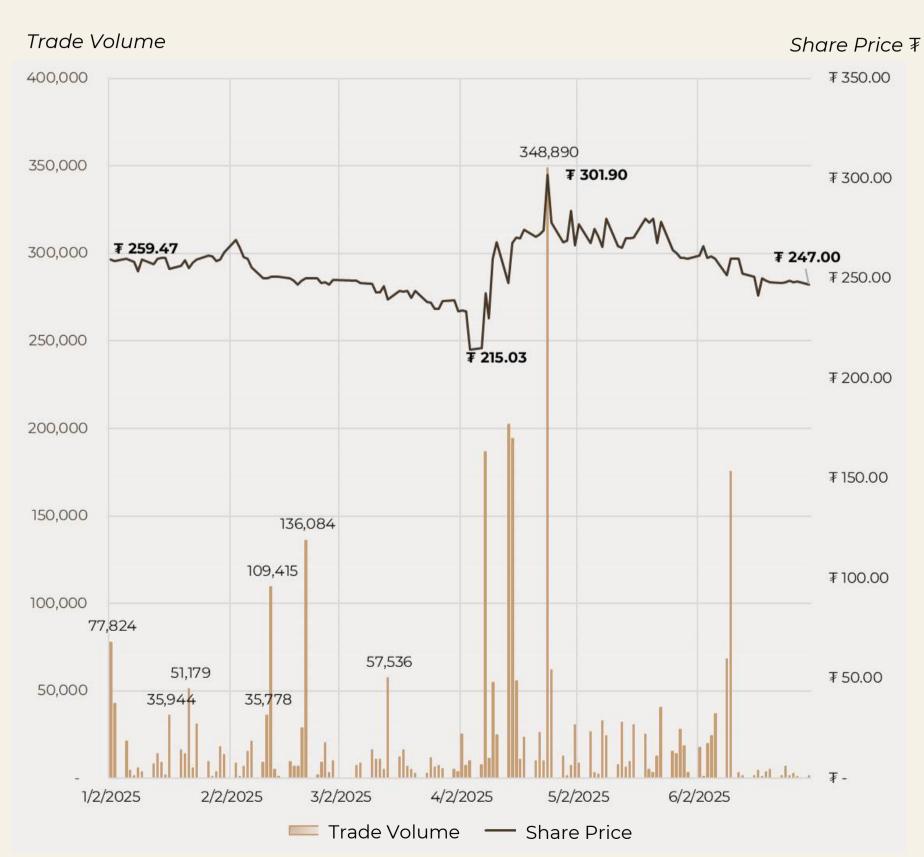
B.CHINGUUN

SHARE PRICE PERFORMANCE



The market capitalization of Gobi JSC, based on the closing share price as of **June 30, 2025**, stood at MNT **192.7** billion. The average share price during the reporting period was MNT 256.25.(▲ 3.6%)

INDICATOR	2025.03.31		2025.06.30	Өсөлт, бууралт
TOTAL NUMBER OF SHARES		780,112,500	780,112,500	_
SHARE PRICE (MNT)				
Closing Price		239.00	247.00	3.3%
Highest Price		269.40	301.90	12.1%
Lowest Price		234.90	214.40	-8.7%
Average Price		251.71	256.25	1.8%
TRADED VOLUME (Shares)				
Highest Daily Volume		136,084	348,890	156.4%
Lowest Daily Volume		1,167	945	-19.0%
Average Daily Volume		17,608	25,048	42.3%
Total Volume		1,074,081	3,130,961	191.5%
TRADE VALUE (MNT)				
Highest Daily Value		33,759,555	102,325,019	203.1%
Lowest Daily Value		297,874	234,810	-21.2%
Average Daily Value		4,431,836	6,514,547	47.0%
Total Trade Value		270,341,986	814,318,425	201.2%
MARKET CAPITALIZATION (MNT)	186,4	446,887,500	192,687,787,500	3.3 %



IMPLEMENTATION OF THE CORPORATE GOVERNANCE CODE



	Section Title	2024	.12.31	2025.06.30	
Nº		FRC Monitoring Score	Implemen- tation Rate	Self- Assessment Score	Implemen- tation Rate
1	Board Structure and Organization	12	100.0%	11	91.7%
2	Board Committees and Their Functions	10	100.0%	9	90.0%
3	Disclosure and Transparency	6	100.0%	6	100.0%
4	Audit and Control System	6	100.0%	6	100.0%
5	Risk Management	8	100.0%	8	100.0%
6	Authorized Officials Remuneration	6	100.0%	6	100.0%
7	Stakeholder Interests	8	100.0%	8	100.0%
8	Corporate Culture	6	100.0%	6	100.0%
9	Shareholder Rights	9	90.0%	10	100.0%
	Total Score	71	98.6%	71	98.6%

As of the end of 2024, the implementation of Gobi JSC's Corporate Governance Code was reviewed and validated by the Financial Regulatory Commission, resulting in a score of **98.6%, indicating sound governance with no risks** identified. As of the first half of 2025, the Company's self-assessment yielded the same result of 98.6%, unchanged from the previous year-end, and the Company is awaiting the outcome of the Financial Regulatory Commission's review and validation

RISK AND COMPLIANCE MANAGEMENT



WHISTLEBLOWING SYSTEM

A total of **39 reports** were received through the whistleblowing system in the **first quarter of 2025**, representing a **50% increase** compared to **26 reports** in the same period of the previous year.

Source	Number of whistles
Whistleblowing System	27
Phone	7
Others	5
TOTAL	39

TRAINING SESSIONS



Number of employees: 34

External Training

Scope:
All employees

Training sessions: 24

Number of employees: 947

Internal Training

INFORMATION SECURITY

In June 2025, a professional information technology security penetration test was completed and the report was received..

Our pose of the assessment:

To identify vulnerabilities in the organization's internal and external networks, web systems, servers, and mobile applications, and to implement further improvements.

>> Vulnerabilities identified during the assessment:

Assessment type	Critical	High
Internal Networks	35	25
External Networks	11	18
Web systems	1	9
Mobile applications	-	4
TOTAL	47	76

Measures taken:

The unnecessary accesses and open network configurations identified in the audit report were revised and security measures were implemented.

A plan has been developed and is being executed to reduce and eliminate vulnerabilities classified as **Critical** and **High**.

RISK AND COMPLIANCE MANAGEMENT

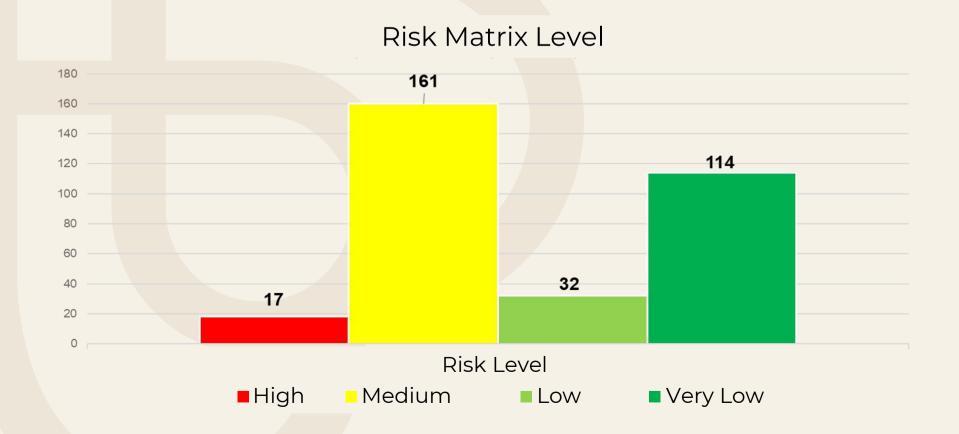


RISK MANAGEMENT

In the first half of 2025:

- o The "Risk Management Implementation Procedure" was revised, developed, and approved.
- o The members of the Risk Management Team were reappointed and confirmed.
- o In accordance with the newly approved procedure, meetings were held with the heads of departments and units responsible for risk management, during which the risk assessment form, together with guidance and instructions on reporting quarterly risk appetite performance, were provided.
- o A "Risk Appetite Statement" was developed and presented to the members of the Board's Risk and Audit Committee.
- o The semi-annual risk assessment and risk appetite performance were consolidated and presented to the Risk Management Team and the Risk and Audit Committee.

Plans are underway to revise the "Risk Appetite Statement" by incorporating the recommendations of the Risk and Audit Committee members, as well as to monitor the implementation of risk appetite performance and the fulfilment of risk response planning.



	Very High Impact	3	4	0	0	0
Impact	High Impact	5	6	3	1	O
	Medium Impact	16	14	28	8	5
	Low Impact	18	28	30	16	17
	Negligible Impact	57	39	16	2	8
		Very rarely occurs	Low possibility of occurring	Occasionally occurs	Fully possible to occur	Frequently occurs
				Likelihood		

OUR ACHIEVEMENTS AND HIGHLIGHTS





Gobi proudly supported the Mongolian team participating in the Special Olympics, which is held every four years in winter, by adorning the team with cashmere garments from our collections.



Gobi JSC was once again ranked first among publicly listed companies in Mongolia for its corporate governance practices.. The Financial Regulatory Commission's evaluation of compliance with the Corporate Governance Code as of year-end 2024 awarded Gobi JSC a score of 98.6%.



To further our commitment to responsible production and sustainability, we joined the Mongolian Sustainable Finance Association as a member organization.



We organized an opening event for the tourism season, including a fashion show, which was attended by 251 guests representing tour guides, drivers, and tourism companies. During the event, we presented our plans for cooperation and shared key information with stakeholders in the sector.



A new GOBI brand branch store was opened on the 2nd floor of Chinggis Khaan International Airport, within the passenger waiting area. This new location serves as a gateway to introduce Mongolian cashmere to international travelers, offering them access to premium-quality products



As part of the annual tradition jointly organized by the Government of Mongolia and the Mongolian National Chamber of Commerce and Industry to recognize the TOP 100 Enterprises of Mongolia, Gobi JSC, a national manufacturer, has once again been selected.





$GOBI \ \ \text{$\#$} \quad \text{$\tt GOBI JSC-HALF YEAR OPERATIONAL REPORT 2025}$

Half-yearly and quarterly operat			
issuers are regulated by law. T report in the following format to	curities Market Law, the general obligations of securities the issuer is required to submit the annual operational of the Financial Regulatory Commission and the trading to the public through its official website.		
	I		
Reporting Period	From January 1, 2025 To June 30, 2025		
Issuer's Name, State Registration Certificate Number, Securities Code, and Contact Information	Company name: "Gobi" JSC State Registration Certificate No.: 9010001061 Securities Code: MN00GOV03548 Official address: Gobi JSC, Industrial Street, 3rd Khoroo, Khan-Uul District, Ulaanbaatar 17062, Mongolia Phone: (+976) 7013-9977 Fax: (976)-70143081 Email: info@gobicashmere.com Website: info.gobi.mn Facebook: GobiCashmere Online stores: Local: gobi.mn International: gobicashmere.com		
Registered Trading Organization	Mongolian Stock Exchange		
Business Activity	Comprehensive processing of cashmere and production and sales of finished products		
Total Number of Shares Issued By The Issuer	780,112,500		
Names of the Specialist Who Prepared the Report and the Official Who Reviewed It:	Prepared by: M. Selenge /Board Secretary/ Reviewed by: B. Khangalan /CFO/		
7. Semi-Annual and Quarte filled in and financial stat	rly Financial Statements (Summary indicators must be rements attached)		

GOBI JSC AND ITS SUBSI CONSOLIDATED STATEMENT OF FIN	_)N
CONSOLIDATED STATEMENT OF TH	VANCIAL POSITIO	(thousand MN)
	2024.12.31	2025.06.30
ASSETS		
Current Assets		
Cash and Cash Equivalents	4,326,046	
Trade and Other Receivables	3,512,304	
Prepayments and Advances	9,404,878	7,109,48
Inventories	122,708,175	178,380,44
	139,951,403	196,094,63
Non-current Assets		
Property, Plant and Equipment	153,147,719	146,820,86
Right-of-Use Assets	2,780,438	3,536,28
Deferred Tax Assets	5,661,214	4,322,69
Other Non-current Assets	4,736,726	5,702,54
	166,326,098	160,382,38
Total Assets	306,277,501	356,477,02
LIABILITIES AND OWNER'S EQUITY		
Current Liabilities		
Trade and Other Payables	37,867,812	44,401,42
Contract Liabilities	2,129,778	
Short-term Lease Liabilities	1,103,295	
Corporate Income Tax Payable	381,026	
Short-term Borrowings	211,265,887	•
Short term borrowings	252,747,798	317,412,27
Non-current Liabilities		317, 112,27
Long-term Lease Liabilities	1,922,734	1,844,2 ⁻
Long-term Borrowings	36,210,000	
Long-term Other Payables	-	
Deferred Tax Liability	13,939,844	13,939,84
	52,072,578	71,317,34
Total Liabilities	304,820,376	388,729,61
Equity		
Share Capital	780,113	780,1
Revaluation Reserve	43,777,386	43,777,38
Foreign Currency Translation Reserve	(12,119,789)	(26,658,05
(Accumulated Losses) / Retained Earnings	(30,980,585)	•
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,457,125	
Total Liabilities and Equity	306,277,501	

	REHENSIVE INCO	(thousand MN)
Revenue	2024.12.31 247,026,317	2025.06.3 76,911,48
Cost of Sales	(138,552,341)	(41,408,677
Gross Profit	108,473,976	35,502,80
Other Income	3,649,691	1,516,80
Selling and Marketing Expenses	(53,217,129)	(23,316,168
Administrative Expenses	(24,908,151)	(13,029,664
Other Expenses	(6,919,419)	(2,635,969
Finance Income	4,465,583	9,56
Finance Costs	(33,118,100)	(15,849,545
Profit / (Loss) Before Taxation	(1,573,549)	(17,802,164
Income Tax Benefit (Expense)	(2,083,660)	(1,369,298
Net Profit / (Loss) for the Year	(3,657,209)	(19,171,46
Items That Will Not Be Reclassified to Profit or Loss:	• • • •	(so yet sy to
Revaluation of Property, Plant and Equipment	32,341,972	
Tax Impact on Revaluation of Property, Plant		
and Equipment Exchange Differences on Translating the Net	(8,085,493)	(14,538,262
Assets of Foreign Subsidiaries	(1,457,515)	, , ,
Other Comprehensive Income for the Year Total Comprehensive Loss for the Year	22,798,964 19,141,755	(14,538,262

	"GO	BI JSC AND IT	S SUBSIDIARI	ES		
CONSOL			CHANGES IN	OWNERS' EQI	JITY thousand MNT,	
	Share Capital	Revaluation Surplus	Foreign Currency Translation Reserve	Retained Earnings (Accumulated Losses)	Total Equity	
Balance as of 01 January 2024	780,113	20,514,269	(10,662,273)	(28,316,738)	(17,684,629)	
Net profit / (loss) for the year Other	-	-	-	(3,657,209)	(3,657,209)	
comprehensive income Total	-	24,256,479	(1,457,516)	-	22,798,963	
comprehensive income / (loss) for the year	-	24,256,479	(1,457,516)	(3,657,209)	19,141,754	
Transfers to retained earnings	-	(993,362)	-	993,362	-	
Balance as of 31 December 2024	780,113	43,777,386	(12,119,789)	(30,980,585)	1,457,125	
Net profit / (loss) for the year Other	-	-	-	(19,171,461)	(19,171,461)	
comprehensive income	-	-	(14,538,262)		(14,538,262)	
Total comprehensive income / (loss) for the year	-	-	(14,538,262)	(19,171,461)	(33,709,723)	
Dividends declared	-	-	-	-	-	
Balance as of 30 June 2025	780,113	43,777,386	(26,658,050)	(50,152,046)	(32,252,598)	
			S SUBSIDIAR I FLOW STAT	EMENT	housand MNT) 2025.06.30	
Net Cash Flows from	m Operatin	ng Activities		29,728,027	(59,370,852)	
Net Cash Flows from	m Investing	(2	21,049,750)	(1,806,001)		
Net Cash Flows from	m Financin	((12,361,396)	58,884,714		
Net Cash Flows	_		(3,683,119)	(2,292,140)		
Exchange Difference on Translating Foreign Operations (1,457,516)						
	e Rate Diffe	erences on Cash	n and Cash	(24,430)	230,806	
Effects of Exchange Equivalents						
	uivalents, a	at the Beginnii	ng of the	9,491,111	4,326,046	

2.

2.

Conclusion of the Risk and Audit Committee under the Board of Directors, on the review and approval of the semi-annual and quarterly financial statements.



"GOBI" JOINT-STOCK COMPANY RISK AND AUDIT COMMITTEE UNDER THE BOARD OF DIRECTORS MEETING RESOLUTION

Date: 04/24/2025

No 04

Ulaanbaatar, Mongolia

On Reviewing the 2025 Semi-Annual Financial Statements

Pursuant to the 'Securities Registration Rules' approved by the Financial Regulatory Commission and Section 3.1.1.1 of the 'Risk and Audit Committee Operational Procedures', the Risk and Audit Committee of the Board of Directors of Gobi JSC hereby RESOLVES:

- 1. It is hereby acknowledged that the semi-annual financial statements of "Gobi" JSC for 2025 have been prepared in accordance with applicable laws, regulations, and International Financial Reporting Standards, and approval is hereby granted for public disclosure of the same.
- 2. The Board Secretary, Ms. M. Selenge, is hereby instructed to submit the semiannual report to the Financial Regulatory Commission and the Mongolian Stock Exchange in accordance with relevant procedures and to ensure public disclosure accordingly.

MEMBERS

CHAIR OF THE COMMITTEE зовлел TTH2998:0.2076397

A.JARGALMAA

D.GERELMAA

B.TSEENYAM

3.	Management Report and Factors Affecting the Find Analysis, and the Calcular Performance During the	anci tion	ial Activities of the Issuer, a and Evaluation of Incom	Financial Stat	ement
	Operational Results	_	1		
3.1.	(Financial Ratios)		Indicator	2024.06.30	2025.06.30
			Gross Profit Margin	44%	46%
	Liquidity and Financial	1 -	Net Profit Margin	-19%	-25%
	Resource Indicators	-	Current Ratio	0.7	0.6
3.2.		-	Inventory Turnover	510	478
		L	Price per Share (MNT)	262	247
3.3.	External and Internal Factors Affecting the Activities of the Issuer, Changes in the Range of Its Products and Services, and Measures Taken by the Issuer in Response to These Changes		In the first half of 2025, so 1% compared to the sar year, with 88% derived it and 12% from internation. The number of product is mass production of possible demand designs was broader selection of comeet consumer needs. In the local market, pricing to reduce disparities amplification from the local market, pricing to reduce disparities amplification from the local market in alignment with its consumers. In alignment with its consumers conduct and local market in lo	me period of from the dominal markets. designs was reviously laur increased, residers and sizes and foother to furth the fing e-comming in Janual and footwers and footwers and footwers and footwers and footwers and efficiency and efficiency and efficiency and efficiency and footwers and footwers and footwers and efficiency and efficiency and efficiency and efficiency and efficiency and efficiency and footwers and efficiency and efficiency and efficiency and efficiency and significant to sustainable described and efficiency and significant to sustainable described and efficiency and significant to sustainable described and sig	the previous estic market educed while educed, high-sulting in a sthat better were revised product lines, decisions for brous social in February, and. A new lat Chinggis her enhance any pivoted eg strategies, himerce sales ary, product acy's online sued across and costed products output with g capabilities echnological etion of the evelopment, a Sustainable

- Strategy Policy, which is now integrated across all operational layers. In order to deliver globally recognized Mongolian cashmere products to customers, the Company consistently improves its management system to meet both national and international standard requirements. Details of Transactions and Details of Transactions and Operations Recorded Operations Recorded 3.4. Outside the Financial Statements and Accounting Outside the Financial Statements and **Policies** Accounting Policies
 - Information on conflict of interest and significant transactions conducted by the issuer during the reporting period, the importance and the purpose of the transaction, and information about the person with a conflict of interest

SIGNIFICANT TRANSACTIONS

There were no significant transactions in the reporting period.

CONFLICT OF INTEREST TRANSACTIONS

In accordance with Gobi JSC's *Procedures for Conflict of Interest Transactions*, at the beginning of each year, the Board of Directors' independent members approve, by majority vote, a list of entities with a unified interest and the corresponding budget for transactions necessary for the Company's daily operations, allowing procurement or sale of goods and services at market prices and terms.

Any related-party transaction conducted with an entity not included in the approved list, or exceeding the approved budget, is presented to the Board of Directors for discussion and specific approval through a dedicated resolution.

The Board's Risk and Audit Committee monitors all related-party transactions at the Company level on a quarterly basis, ensuring that such transactions are conducted within the approved budget, at market prices and terms, and in compliance with applicable laws.

For 2025, approval was granted under <u>Board Resolution No. 07</u> dated March 20, 2025. The performance of related-party transactions in the first half of 2025 was reviewed and monitored at the Risk and Audit Committee meeting held on July 7, 2025.

RELATED-PARTY TRANSACTIONS - FIRST HALF OF 2025

Date	Transaction Description	Amount (MNT)	Counterpar ty	Terms and Conditions	Start Date	End Date	Resolu- tion
2025 .04.0 2	Amendment to the credit line agreement with Khan Bank	Increase credit line by 14 billion MNT	Khan Bank JSC	Amend the credit line agreement jointly executed with Tavan Bogd Holdings LLC and its subsidiaries	2024. 12.31	2027. 12.31	<u>Board</u> No. 13
2025 .04.0 9	Procurement of printing services	11.8 million	Ulaanbaata r Print LLC	Provision of printing services	2025. 03	2025. 03	<u>Board</u> No. 15
2025 .05.1 4	Establishment of revolving green loan agreement	6 billion	Khan Bank JSC	Obtain revolving green loan to support wool, cashmere, and leather processing operations	2025. 05.14	2027. 05.14	<u>Board</u> No. 21
2025 .06.1 9	Approval to enter into an underwriting services agreement	400 million	Tavan Bogd Capital Securities LLC	Provision of underwriting services	2025. 06.20	-	<u>Board</u> No. 27

TRANSACTIONS WITH RELATED PARTIES

(thousand MNT)

Transactions with Related Parties	2024.06.30	2025.06.30
Financing Provided to Related Parties	329,554,048	128,597,177
Financing Received from Related Parties	345,297,000	162,927,177
Sales to Related Parties	81,044	570,250
Purchases from Related Parties	1,119,522	879,791
Interest income	-	-
Interest expense	4,618,436	2,658,767
Lease income	134,204	297,952
Lease expense	688,036	701,025

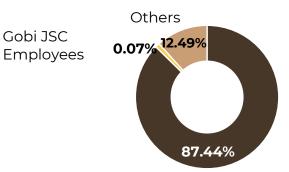
Note: The term "related parties" includes subsidiaries of Tavan Bogd Group.
Approval was granted by the Board of Directors under Resolution No. 07 dated March 20, 2025, to procure and sell goods and services essential for the Company's daily operations with these related parties, on market terms and conditions

If the Issuer had an IPO for the purpose of implementing a project, a report on the progress of project implementation and the use of funds raised from the public.

The Company has not issued shares to the public.

6. Corporate Governance Information

SHAREHOLDING STRUCTURE



TOTAL NUMBER OF ISSUED SHARES

780,112,500

TOTAL NUMBER OF SHAREHOLDERS

25.416

As of June 30, 2025

Tavan Bogd Holdings LLC

SIGNIFICANT SHAREHOLDERS

	2024.12	.31	2025.06.30		
Shareholder Name	Number of Shares	Percenta ge	Number of Shares	Percentage	
Tavan Bogd Holdings LLC	681,267,736	87.33%	682,096,188	87.44%	

No changes occurred in the composition of the influential shareholder during the reporting period.

ANNUAL GENERAL MEETING OF SHAREHOLDERS - 2025

Gobi JSC successfully held its Annual General Meeting of Shareholders on April 25, 2025, at 14:00 at Khaan Theater (1st floor, Seoul Office, Khaan Bank, Seoul Street-25, Sukhbaatar District 3, Ulaanbaatar, Mongolia).

Meeting Attendance

The Annual General Meeting of Shareholders of Gobi JSC was successfully held on April 25, 2025, at 14:00 at Khaan Theater, with a total of 662 shareholders participating, representing 694,797,268 shares (89.06% of voting rights), of which 563 shareholders holding 13,341,856 shares (1.71%) voted in advance and 99 shareholders holding 681,455,412 shares (87.35%) attended in person.

Presented Agenda Items

- 1. Financial results and operational report of Gobi JSC for 2024;
- 2. Board resolution on the non-distribution of dividends from 2024 financial results;
- 3. Board conclusions on the 2024 financial and operational report;
- 4. Draft amendments to the Company's Articles of Association;
- 5. 2024 Board activity report and 2025 salary budget;
- 6. Presentation of candidates for the Board of Directors.

Resolutions Adopted

Shareholders reviewed the reports and presentations, asked questions, and provided comments. The following resolutions were adopted by vote:

- 1. Approved the Board's conclusions on the 2024 financial and operational report with 99.99% of votes;
- 2. Approved the proposed amendments to the Company's Articles of Association with 99.99% of votes;
- 3. Approved the Board's 2025 salary budget with 99.99% of votes;
- 4. Elected the Board of Directors with 9 members for a 3-year term.

Post-Meeting Reporting

Questions and suggestions raised by shareholders during the meeting were addressed after the meeting. On April 30, 2025, meeting materials—including printed materials (30 pages on agenda items, 110-page meeting report) and 2 electronic copies—were submitted to the Financial Regulatory Commission and the Mongolian Stock Exchange in compliance with statutory reporting requirements..

CHANGES IN KEY MANAGEMENT PERSONNEL

• Pursuant to Board Resolution No. 02 dated January 31, 2025, the Chair of the Board, Ms. D. Gerelmaa, was released from her duties at her own request, effective January 31, 2025. Mr. Ts. Baatarsaikhan was appointed as Chair of the Board effective February 1, 2025.

7. Governance-Related Reports and Disclosures of the Issuer

BOARD MEETING INFORMATION

Meeting Type	Regular Meeting s	Extraor dinary Meeting s	E-Vote	Items Discussed	Decisions	Recomm endation s	Assigned Tasks	Resolutio ns
Board of Directors	3	2	9	38	36	6	4	27
Risk and Audit Committee	2	-	1	13	6	8	5	1
Nomination Committee	1	2	2	13	12	4	10	6
Remuneration Committee	1	-	-	6	7	2	1	1
Total	7	4	12	70	61	20	20	35

As of the first half of 2025, the Board of Directors of Gobi JSC and its committees held a total of 7 regular meetings, 4 extraordinary meetings, and 12 electronic votes, with members actively and proactively participating.

BOARD RESOLUTIONS AND DECISIONS

During the reporting period, the Board of Directors and its committees discussed 41 matters, resolved 41 decisions, and adopted 17 resolutions, as follows:

- 27 resolutions by the Board of Directors (1 related to business expansion, 13 related to internal operations, 10 related to financing, and 3 related to human resources)
- 1 resolution by the Risk & Audit Committee
- 6 resolutions by the Nomination Committee
- 1 resolution by the Remuneration Committee

In addition, within the scope of their functions, the committees provided 20 recommendations and 20 assigned tasks to management and monitored their implementation. The execution of the Board's decisions and assigned tasks was carried out with 100% compliance.

DIVIDEND

According to Board Resolution No. 02 dated February 7, 2025, the Company did not meet the dividend distribution criteria set forth in Clause 2.3 of the Dividend Policy, due to non-compliance with prudent financial ratios based on the financial results of 2024. As a result, it was resolved not to declare dividends for the period.

DISCLOSURE AND REPORTING TRANSPARENCY

As of the first quarter, the following reports and disclosures were duly submitted to the Financial Regulatory Commission and the Mongolian Stock Exchange within statutory timelines, and made publicly available:

- 2024 Annual Operational Report (in Mongolian and English)
- 2024 Audited Financial Statements and Audit Opinion (in Mongolian and English)
- 2024 Environmental, Social, and Governance (ESG) Report
- Q1 2025 Financial and Operational Report

- Report and materials on the 2025 Annual General Meeting of Shareholders
- Corporate Governance Code Compliance Report (as of year-end 2024 and mid-2025)
- Other information required to be provided in a timely manner

NEWLY APPROVED POLICY DOCUMENTS

In the first quarter of 2025, the Board of Directors approved the following policy documents:

 The Accounting Policy was revised and approved by Board Resolution No. 08 dated March 20, 2025, following discussion at the January meeting of the Risk and Audit Committee.

For detailed governance-related information, please refer to the Operational Report in the Appendix.

Signatures of the reporting entity and thos	se certifying the accuracy of the information:
Name: B.Khangalan	Name:
Position: Chief Finance Officers Gobi JSC Signature:	Position: CEO, "" Audit Company Signature: (Stamp/seal)
Prepared and Submitted by.	
Name: M. Selenge	
Position: Board Secretary Signature: Date: July 25, 2025	